

John Gross & Joyce LeMelle
4159 Chariot Way
Upper Marlboro, MD 20772

October 12, 2017

Gill's Crane & Dozer
116 Marlin Drive
Slidell, LA 70461

Ryan and Brett-

Enclosed is the balance due for the work you did to build the new bulkhead and dock at our property on Lake Ramsey. We want to take this opportunity to say how happy we are with the work you performed as well as having met you and your team. Your crew was always on time to start in the mornings, they were friendly, always willing to answer questions, and they were always professional.

Joyce and I have spent our careers in international development or construction and have witnessed both good and bad teamwork; we've been members of both good and bad teams. Your years of experience in executing marine construction were clearly present as you and your crew demonstrated some of the most coordinated and smoothest communication and teamwork we have seen. The speed, quality, and precision with which you executed the work was exemplary. And, Ryan operates an excavator as if it was an extension of his body.

Marine construction was new for us and this particular job solved the unexpected collapse of the bulkhead keeping our backyard and pool from sliding into the lake; a potentially extremely expensive loss. There were only a couple of the usual construction challenges that we were able to work through as the project proceeded and Ryan was always open to discussion and new solutions to problems. For us, this was the first time we worked with your company and learned the methods you follow by default when lacking the specifics of highly defined construction drawings. We feel comfortable that our money was well spent and our only regret is that we don't have another job like this one for you to perform!

We will forward to you the photographs we took during the bulkhead construction and would be happy if you wanted to use any of them on your website as an example of construction you've performed. You are also welcome to send potential clients our way who might want to see the bulkhead and dock as examples of your work when deciding whether to select you as their construction company.

Please tell Samuel, Anthony, and John hello for us and pass on our thanks for a job well done.

Best regards,


John Gross & Joyce LeMelle